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Cressida Ward cressida.ward@immediate.co.uk - 07775825767 Catherine Crosby catherine.crosby@immediate.co.uk - 0207 150 5044 MARKETING AND PROMOTIONS

Jane Geoghegan, Marketing Manager Adrienne Moyce, Publishing Director





WHAT IS The brand

The delicious. DNA

We build skills and empower our audience via foolproof, inspirational recipes, brought to life by the best food photography in the business. Our recipes, combined with a unique mix of quality writing, seasoned with warmth and integrity, form a package people trust – a package that both informs and entertains.

53k print circulation

173k print readership

 $4.5 m_{\text{DIGITAL}} views$

2.5m social footprint

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MAGAZINE print & digital version

The monthly magazine is published in real time due to the seasonal nature of food. Available by subscription in print and digital formats, and through the UK newsstand and in selected outlets worldwide.

KEY STATS:

- ABC audited 52,661 Jul to Dec 21
- 23,447 paid subscriptions
- 99% actively purchased in the UK
- 173k total readership
- 68% female, 32% male
- AB audience 45%
- 71% ABC1
- Ages: 38% 18-34, 19% 35-44, 28% 45-64, 15% 65+
- 5.9x more likely to be indulgent foodies
- Key trends: indulgence, lifestyle, travel, skills, seasonality
- 43% are willing to spend more on products in order to be sustainable
- 17% YoY increase in traffic to 'food wastage' and 'sustainable recipes'
- 55% of **delicious.** audience say sustainability concern have grown since Covid





DIGITAL www.deliciousmagazine.co.uk

The website has over 9k fully tested recipes, along with articles, skills and food stories from around the world. The site boosts a number of collections designed to make it easier for the user to achieve great things in their kitchen.

AVERAGE MONTHLY UK PAGE VIEWS





6.3m at peak time

AVERAGE MONTHLY **UK USERS**



2.5m at peak time

AVERAGE MONTHLY GLOBAL PAGE VIEWS





AVERAGE MONTHLY GLOBAL USERS





delicious.

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SOCIAL

Food-focused, highly engaged audiences, with 80% female followers on Facebook, Instagram and Pinterest. **delicious.** food lovers is a dedicated Facebook page with over 1.4k **delicious.** fans that can be utilised as digital feedback panel.

> 735k Facebook followers

> > 1.3k FACEBOOK FOOD LOVERS' MEMBERS

386k INSTAGRAM FOLLOWERS

248k TWITTER FOLLOWERS

1.4m pinterest followers

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The Cookaway delivers everything needed to cook and enjoy authentic world cuisines at home. Their subscription-free service makes it effortless for adventurous cooks to access the most mouth-watering recipes and perfectly measured ingredients.



NEWSLETTERS

Seasonally themed around ingredients, menus, events or other specific topics. Broadcast up to 3 times a week, along with an offer and competition led newsletter.

Contact us for more information if you'd like to feature a product or event or send a bespoke newsletter to the **delicious.** fans.







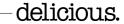
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Win a Nielsen-Massey hamper and SMEG food mixer worth £500

To mark Her Majesty's Platinum Jublee, we've teamed up with Nielsen-Massey, makers of premium vanila extracts and flavours, to offer you the chance to win a wonderful SMEG food mixer and a hamper ful of Nielsen-Massey's favourite Gournet Vanila Extract. Lemon Extract and Almond Extract - ideal for creating memorable bakes bursting with flavour. Indi suest teachs if for a ruean.

delicious. competition.

TWO KitchenAid Artisan espresso machines and coffee grinders to be won!



Dual smart temperature sensors 15-bar Italian pump Commercial-grade portafilter Water heated in less than 45 seconds Steam wand froths milk and dispenses h					
Five-year warranty					
ARTISAN COFFEE GRINDER FEATURES • Commercial-grade stainless steel burrs for superior grinding • Variable grind size					
Automatic smart dosing					
TO ENTER THE COMPETITION AND FOR FULL T&Cs VISIT DELICIOUSMAGAZINE.CO.UK/PROMOTIONS					

COMPETITIONS

Competitions appear regularly in print, on our website and on our social platforms.

WEBSITE

Competition entry levels vary depending on the prize and entry mechanism. On average, a competition has 20k views, and entries tend to be about 30% of this.

- Max 2 per month
- Minimum perceived value prize of £500
- Maximum of two prizes
- Competitions run for one calendar month
- Opt-in data is available for 3rd parties

SOCIAL

- One Instagram competition a month, with a 'follow, tag and share' style entry
- Run over a short period, eg 2-3 days
- Minimum perceived value prize of £250 or a 'money can't buy'
- Minimum followers for partnership account: 50k+

PRINT

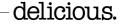
- Single page prize value £1,000
- Opt-in data available

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RATE CARD

PRINT DISPLAY

Page	£6,750
Front half page	£7,400
DPS	£12,825
Front half DPS	£14,060
Covers	£7,750

ADVERTORIALS

Page	£9,450 + £1,500 production
DPS	£14,250 + £2,500 production

INSERTS

A5 single sheet £45 per 1,000

COMPETITION

Page

£1,000

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RATE CARD **DIGITAL**

STANDARD DISPLAY FORMATS

£20 cpm
£25 cpm
£30 cpm
£30 cpm
£45 cpm
£30 cpm
£30 cpm
£50 cpm
£2,000
£3,000 - £15,000 per month
£3,000 - £6,000
£800

Online

from £2,500 (prize £500+)

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CONTACT US TO FIND OUT MORE

ADVERTISING ENQUIRIES

MMEDIATE MEDIA	
Cressida Ward	
cressida.ward@immediate.co.uk	07775825767
Catherine Crosby	
catherine.crosby@immediate.co.uk	0207 150 5044

MARKETING, PROMOTIONS AND ALL OTHER ENQUIRIES

EYE TO EYE MEDIA Jane Geoghegan, Marketing Manager jane.geoghegan@eyetoeyemedia.co.uk 07952 435636 Adrienne Moyce, Publishing Director adrienne.moyce@eyetoeyemedia.co.uk 07870 640946



SPECIFICATION FOR BOUND INSERTS

Format To avoid confusion, please quote all insert sizes as height (head – foot) x width (spine – foredge). For example, 276 x 215 not 215 x 276. Size: Maximum 276mm x 215mm (trimmed size) Minimum sizes 150mm x 120mm (all insert sizes can be discussed)

TRIM ALLOWANCE IF SAME SIZE AS THE MAGAZINE

- 10mm head trim
- Minimum 5mm foot trim
- (head trim & foot trim is reversed for any product knocked to the foot).
 Minimum 3mm foredge
- 3mm grind off

TRIM ALLOWANCE IF SMALLER THAN THE MAGAZINE

- 10mm head trim
- (head trim is reversed for any product knocked to the foot).
- 3mm grind off
- Foredge and foot trimmed to size
- Pagination: minimum of 2 pages. Gatefold or other foldouts or inserts containing foldouts must be

submitted as dummies or samples for approval (before acceptance of booking). Any inclusion material required to fall short on either the height or width dimension must be a minimum of 5mm smaller than the finished size.

- Gatefolds: 6pp roll fold finished size 1pp 6pp 276 x 210 (left hand page)
- 2pp 5pp 276 x 205 (centre page)
- 3pp 4pp 276 x 200 (right hand page)
- 8pp double gatefold 1pp 4pp 276 x 210 (left hand page)
- 2pp 3pp 276 x 205 (left hand flap)
- 5pp 8pp 276 x 200 (right hand page)
- 6pp 7pp 276 x 195(right hand flap)
- When supplying a 4pp gatefold insert please allow a minimum of 13mm from the bind edge of the insert to the foredge of the flap (this includes a 3mm grind off). A minimum of 5mm from the foredge of the finished magazine size must also be observed.
- Perforations: perforations must be positioned at least 15mm from the spine of the product. Any perforation should not be too heavy as problems will be encountered during the binding process.

PAPER

Substances No lighter than 150gsm for a 2pp section. No lighter than 75gsm for a 4pp to 16pp section. Grammages over 350gsm are subject to approval. Any gatefold or other foldout should have a minimum paper substance of 150gsm. All foldouts must be approved before acceptance of booking.

Presentation Preferred as pressure bundled sections suitable for automatic loading up to a maximum length of 1200mm, with non-returnable stiff end boards. Stacked on non returnable pallets with consistent turns of no less than 50's, same way up and same way round, suitable for loading by hand in to high speed binding equipment. A minimum wastage allowance of 2% in excess of booked quantity should be delivered.

Position Bound inserts can be positioned between any two sections of the magazine. Inserts of 4pp or less cannot be positioned as the first or last section of a book.

CONTACT

EYE TO EYE MEDIA Jake Hopkins, Production Director jake.hopkins@eyetoeyemedia.co.uk 07814 964 403

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SPECIFICATION For loose inserts

Pagination From a single sheet to a maximum of 32 pages with a single spine (no concertina folds or other loose edges on edge to be fed into magazine). Format: Minimum size: 148mm x 105mm Maximum size: 255mm x 185mm

Loose inserts must be smaller than the magazine they are being inserted into. They must be 20mm smaller on the head to tail measurement and 30mm smaller on the spine to foredge measurement.

Minimum thickness: 2 page 100gsm Maximum thickness: 350gsm subject to approval

32pp Inserts

It is possible to insert up to a maximum pagination of 32pp although this will be classified as a booklet and will incur extra charges. These charges will depend on the pagination and paper grammage or substrate. The Publisher will be able to advise you on the implications of the above.

- We can not insert more than one maximum pagination (32pp) insert at any one time.
- After a maximum pagination, we can insert 1 x 16pp or 1 x pre packed envelope plus:
- 4 x combinations of 2pp 4pp or 8pp loose inserts.

PAPER

Substances No lighter than 150gsm for a single leaf No lighter than 70gsm for a 4pp or 6pp insert No lighter than 48gsm for an 8pp to 64pp insert No greater than 80 gsm for an 8pp to 48pp insert No greater than 60gsm for a 64pp insert

Presentation Stacked on non-returnable pallets with consistent turns of no less than 100's, same way up and same way round, suitable for loading by hand in to high speed binding equipment. If inserts are unable to be bulk stacked due to size and shape, they should be suitably packed in easy to open cartons before palletising. Bundles must not have any film wrap or elastic bands Cartons used should be to the correct size to prevent transit damage

A minimum wastage allowance of 2% in excess of booked quantity should be delivered

If the bulk of an insert causes the bundles to become unstable and as a result unsafe to palletising as normal then the magazines may have to be boxed at additional cost.

N.B Due to machine limitations our target efficiency for loose inserts and tip ons is 95%.

CONTACT

EYE TO EYE MEDIA

Jake Hopkins, Production Director jake.hopkins@eyetoeyemedia.co.uk 07814 964 403

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PDF File guidelines

Trim/crop marks

must not encroach

All page PDFs must be supplied as X1a2001 (version1.3) files with the page position centred, with trim marks and trim box set out as below

Type area - 199mm wide	Type area - 199mm wide

SPECIFICATION FOR DISPLAY ADVERTISEMENTS

ALL SIZES IN MILLIMETRES	BLEED	TRIM	TYPE
Full page	282 x 221	276 x 215	260 x 199
DPS (supplied as two single PDF'S)	282 x 436	276 x 430	260 x 414
Half page horizontal			122 x 199
Half page vertical			260 x 85
Quarter page vertical strip*			260 x 40
Quarter page*			125 x 85

All measurements given as height (mm) x width (mm)

Please note: bleed is 3mm on each side

*If you are supplying a fractional ad, please note that they do not require any bleed as they are set to type size.

We can accept files via most delivery $% \left({{\rm Transfer \ etc.}} \right)$ methods, eg. Adsend, Specle, Adstream, WeTransfer etc.

Files of 8mb or less can be emailed directly to your Ad Services contact. Please speak to us regarding any alternative delivery methods.

CONTACT

IMMEDIATE MEDIA Sarah Barker sarah.barker@immediate.co.uk 020 7 150 5066 Vineyard House, 44 Brook Green London, W6 7BT

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SPECIFICATION FOR DISPLAY ADVERTISEMENTS

Document preparation

- Fonts: Minimum 6pt standard fonts. 10pt script and fine serif
- Document setup: Page ads must be ٠ supplied as PDFs only, upright and read left to right
- Important notes: Thin lines, box ٠ rules, medium and small size type matter and detail should ideally be reproduced in one colour
- Reverse lettering should be produced • with a minimum of colour, using the dominant colour for the shape of the letter, and making lettering in subordinate colours slightly larger to reduce register problems
- PDFs cannot be ammended by Immediate Media Co
- File specification: Type area ads must be supplied centred within the relevant trim size

Checklist

- The advert is a PDF Version 1.3 (X1a: 2001) compliant with Pass4Press guidelines detailed at: www.ppa.co.uk/ resources/guides-and-standards/ production/ pass4press/
- Dimensions are correct (see table on page 1 of specs)
- Trim marks aren't encroaching into • bleed area
- Live matter is 8mm away from trim ٠
- All images and colours are CMYK & • 300dpi
- All fonts are embedded or outlined
- Standard fonts are a minimum of 6pt ٠
- Any transparency is flattened at high resolution
- DPS ads contain 3mm allowance • either side of the gutter (This allowance should be on the spine edge and within trim width
- Please avoid placing important live matter in this gutter area
- Please don't split text over a DPS)

Immediate Media Co will not accept responsibility for content or colour inaccuracies resulting from failure to provide files according to the above specification.

In all instances, the advertiser will bear sole responsibility for ensuring that any advertisement material sent to Immediate Media is supplied both correctly and to the above specifications. We do not require a hard copy proof and any proofs supplied will not be passed on to the printer.

Immediate Media Co will use all reasonable endeavours to minimise the impact of nonconforming files but will not acceptresponsibility for any failure to achieve the desired result. For full terms and conditions please visit our website: www.immediate.co.uk/advertising-terms/

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